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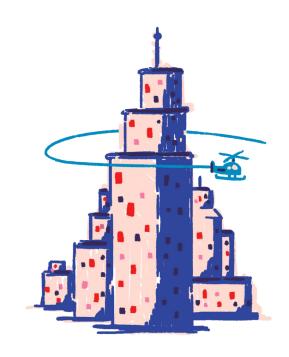
The Return of Travel Campaigns

How Are Travel Brands and Influencers Navigating Tourism Amid a Pandemic

We all miss the days before Corona. Which is why it's so wonderful to see some signs of a return to normal from some of our favorite industries, like Travel. With brands running travel campaigns and influencers sharing the summer itineraries, it's a nice reminder of what life was.

Visit Your Favorite City

In this report, we will share data insights on how Travel and Influencer Marketing has evolved in 2021. And, will look at how agencies and brands are leveraging influencers to promote tourism.





Part 1

The Impact of COVID 19 on Travel and Influencer Marketing



Top 10 industries sponsored collaborations 2020

Travel Category Decline by 4 spots





































How influencers and brands are navigating the events of 2020

When categorizing the top 10 industries posting sponsored content we saw that Travel and Food participated in fewer sponsored collaborations in 2020 than 2019.

This is an unfortunate side-effect of COVID-19, with many travel destinations and eateries closed. As the year progressed, we did see brands and influencers re-adapt their strategy, and this trend offers an optimistic forecast for 2021.

"As travel experts, we've adapted our content to focus on socially distanced travel - road trips, camping, the Great Outdoors, and anything self-sustainable. Due to the pandemic, we moved into an Airstream for the foreseeable future. As travel creators, we have a responsibility and opportunity to help educate and inform the world on how to safely and respectfully travel (or not travel at certain times)."

- Scott & Collette, travel influencer couple, @roamaroo





While we can't travel to all of our favorite countries right now, we thought we'd show you our top 5 favorite wine destinations...and how you can experience these tastes right at home. #elicitwine #ad



Part 2

Sponsored
Travel
Campaigns
Rebound in 2021



210%

The increase of sponsored travel content in 2021



Sponsored Travel Content in 2021

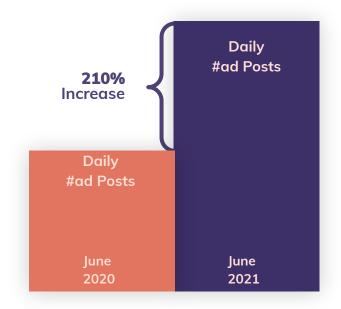
Brand and Influencers are engaging in more sponsored collaborations

When comparing travel influencers creating #ad content in June 2020 to #ad content in June 2021, we identified a 210% increase in sponsored collaborations.

In **June 2020** travel influencers produced **19,280** sponsored post, in **June 2021** travel influencers engaged in **40,500** sponsored posts.

210% Growth

Sponsored Travel Content





Part 3

Brand Inspiration:Going Local or
Flying High



Visit Your Favorite City

How localized agencies are leveraging influencers

With flights resuming and hotels reopening, travel campaigns have been an excellent way to encourage visitors. Importantly, influencers have been great resource for local tourism agencies to promote the attractions of their city.

Influencers Promote Local Travel

Travel influencers are often associated with private jets and 5-star hotels on private islands. But, tourism agencies have been using influencers to promote authentic campaigns focused on local cities, creating meaningful content that encourages travel in a relatable way.



















#VisitOrlando

A family fun travel destination

Promoting Travel to Orlando

The Visit Orlando campaign brought together 5 influencers from across the globe including the US, Sweden and Wales, to promote fun travel to Orlando.

166

21K

\$125K

Posts

Engagements

EMV

#VisitOrlando Influencer:

Brittany Nichols is a mom influencer from Florida.

She created 72 posts for the #visitorlando campaign, promoting all of the wonderful attractions the city has to offer.





Life's a garden, dig it Another trip to the
International Flower & Garden Festival at Epcot
is in the books! Catch my weekend rewind in my
stories & SWIPE RIGHT to see some of my
fave festival topiaries! See you soon
#waltdisneyworld ### #freshepcot

#disneycreators @visitorlando #visitorlando





Brittany Nichols

72

Posts

13.4K C Eng. 0.11% % Eng. Rate 64.6K Reach \$73.9K

■ EMV



Brittany Nichols on Instagram: "Living in cabana-land with a drink In my hand?I love findi...

05/01/21



(**) 384

Slip into those wellies and splash into your nearest muddy puddle because legolandflorida ...

06/29/21

> 178

@visitorlando @discoverycove TO SEE MY FACE DURING OUR DOLPHIN **SWIM**

06/17/21



凸 1

(+)

Would you believe me if I told you this beautiful oasis is located in sunny central Florid...

06/17/21





#VisitFaroeIslands

Europe's best kept secret

Promoting Travel to the Faroe Islands

The Faroe Islands is a small archipelago of 18 islands between Iceland and Scotland. Influencers help promote travel to this undiscovered region, and share its beautiful scenery.

415

1.7M

\$2.8M

Posts

Engagements

EMV

#VisitFaroelslands Influencer:

Andy Donath is a photography and travel influencer from Germany.

After getting vaccinated he booked his first getaway since the pandemic, the remote Faroe Islands. His imagery showed the Islands' natural beauty and the value of traveling there during the pandemic.





% 8,382

The next days we get our 2nd vaccination and then we can finally book the ferry. So it finally goes off.

Scandinavia we come. 🤩

Faroe Islands 🛨 #travel

#visitfaroeislands





Andy Donath

₹80

35 Posts

148K C Eng. 3.08% % Eng. Rate 825.1K Reach ■ EMV

\$268.9K



It looks like we will be able to travel

again this summer. Tourism and of

0

() 3.2K () 53

0

To all the fathers out there, have a great Father's Day today. Enjoy the time with your ki...

05/13/21



♥ 8.4K ♥ 93

The next days we get our 2nd vaccination and then we can finally book the ferry. So it fin...

05/11/21



(0)

Who of you has been lucky enough to visit the Faroe Islands +? This unique landscape and ...

05/09/21



course we are lo...





Check Out The Sky Views

Airlines use influencer to promote safe travel

Air travel was one of the most impacted industries during the height of the pandemic. Once borders reopened, and travel resumed, it was important that airlines promoted safe travel.

Influencers Promote Air Travel

Airlines like **Alitalia** and **Spirit Airlines** leverage aviation influencers and their cabin crew to promote the benefits of their airline. From cute in-flight pictures, to fun facts about airlines, it is a great way to engage with a new audience



















#alitaliaofficial

The leading Italian airline has lots of amore 💚



Promoting stylish travel

If there is one thing Italy is known for, it's style. And, pizza...and pasta...and wine. Well, one of the MANY things Italy is known for is style, and Alitalia airlines certainly capitalizes on this fact.

They work with their fabulous crew as well as passengers, who create user-generated content with the hashtaq #alitaliaofficial

#alitaliaofficial Influencer:

Mariangela is an Alitalia flight attendant based in Rome

She uses her Instagram to share her story as a flight attendant, which has been especially interesting to follow as flights resume during the pandemic.



♥ 1.2K Say "cheese".

#alitaliaofficial#alitalia#flightattend ant





Mariangela

₹ 58

35

Posts

9.7K C Eng. 10.7%

23.5K

\$22.3K

% Eng. Rate

Reach

■ EMV





Buongiorno Italia 🔲

#alitaliaofficial #alitalia #aviation

#alitaliacrew #bo...

07/07/21

0





Esco solo per aggiornare il profilo. #alitaliaofficial #alitalia #aviation #aviati...





(*) 192 (*) 4



Viva l'Italia L'Italia che lavora L'Italia che si dispera e l'Italia che s'innamora L'Ital...

06/02/21



(**) 639

(0)

(0)

"Sei solo uno steward...ONLY" #alitaliaofficial #alitalia #aviation #alitaliacre...

05/31/21



#SpiritAirlines

An affordable airline for everyone

Promoting affordable travel

Spirit Airlines is a budget airline that offers domestic flights across the US, as well as to the Caribbean and in Latin America.

They are able to capture awesome user generated content by asking travellers to post pictures using the hashtag **#SpiritAirlines**.

#SpiritAirlines Influencer:

Mateen the Avgeek is an aviation enthusiast, with over 67K instagram fans.

His feed is a true homage to his passion, planes. His posts about Spirit Airline planes help to show that any aviation lover would be happy to fly with the airline





Spirit Airlines meets Air Force One at Austin-Bergstrom. #spiritairlines #airbus #a320





Mateen the Avgeek

₹77

14

14.8K

1.57%

187.7K

\$23.9K

Posts

C Eng.

% Eng. Rate

Reach

EMV







International Airport. Spirit is the

A Spirit Airlines A320 at Boston Logan

(0)

♥ 616



0

The plane.photos weekly Pop Quiz is currently live on my story! Be sure to play and learn...





Double tails today for #tailtuesday! Here's a photo of an Alaska Airlines 737 passing a ...

00000000000

02/10/21



(**) 642

10

(0)

Happy Tail Tuesday from two very different US airlines! JetBlue Mint or Spirit's bare far...

10/14/20



largest ultra-...





Thank You





The New Standard in Influencer Marketing

Klear is the leading influencer marketing platform for Fortune 500 brands and agencies.

Powered by award-winning influencer measurement technology, Klear is setting a new market standard for finding social creators, assessing influence and measuring ROI.

◎ 🤟 f 💷 P 🔊 Topic Yoga Any Location Influence **Brand Mentions Show Only Audience Age** Lululemon O All Celeberities ■ ♥ Vetted O Power Users Adidas ✓ @ Has Email 12-17 Sweaty Betty Micro ■ M Sponsored Posts 18-24 Nano With Pricing

<u>Learn more at klear.com</u>

